



Missouri Consolidated Health Care Plan
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John D. Wiemann, *Executive Director*

January 12, 2026

TO: Invited Vendors

FROM: John D. Wiemann, Executive Director

RE: Commercial PBM and Part D EGWP PBM Request for Proposal (RFP)

Missouri Consolidated Health Care Plan (MCHCP) will be working with Optavise, an online request for proposal (RFP) system, in the marketing of the MCHCP Commercial PBM and Part D EGWP PBM RFP for a January 1, 2027, effective date. MCHCP provides a health benefit program for most State of Missouri employees, retirees and their dependents. It provides the same services for public entities that have elected to join MCHCP. As of January, 2026, total membership exceeds 90,000 total lives.

MCHCP's current five-year contract with Express Scripts will expire on December 31, 2026, necessitating the need for the RFP. The contract will be for one year with up to three (3) additional one-year renewals available at the sole option of the MCHCP Board of Trustees. You are invited to submit a proposal for these services.

- Full Prescription Benefit Management services for the entire state plan with and without specialty pharmacy, which includes a Part D EGWP.

Minimum Bidder Requirements

Only bidders that meet the following minimum requirements will be considered. Bids from companies not meeting all the minimum requirements will not be considered by MCHCP for this contract.

- Licensing – The bidder must be licensed as necessary to do business in the State of Missouri to perform the duties described in this RFP and be in good standing with the office of the Missouri Secretary of State. MCHCP requires the contractor to comply with all state and federal laws, rules and regulations affecting their conduct of business.
- Size and Experience – The bidder must have been in the PBM business for a minimum of five years.

The bidder must currently administer commercial prescription drug benefits to at least 500,000 covered lives and administer prescription drug benefits for at least two large employer groups with 50,000 covered lives or more. The bidder must be willing to disclose the names of the large employer clients if requested.

The bidder or subcontractor must currently administer EGWP prescription drug benefits for at least 100,000 covered lives and administer EGWP prescription drug benefits to at least two large employer groups with 10,000 covered lives or more.

- Impact of Award – The bidder must certify that, if awarded a contract, the bidder would not increase its total annual claim payment volume by more than 25 percent with the addition of this business. MCHCP actual pharmacy claims (before rebates) were \$373 million through November, 2025 and are estimated to exceed \$405 million for the 2025 calendar year (commercial and EGWP). Pharmacy trend is estimated to be 12 percent for 2026 and 2027. The bidder must only use their book of business as of the proposal submission date and MCHCP's pharmacy expenses when calculating the percentage increase. Business not yet awarded may not be used in the calculation.
- Bankruptcy and Legal – The bidder must not have any bankruptcy filings within the last 5 years; and bidder's senior officers, board members, or directors must not have any felony convictions, and they must not have been excluded from Medicare.
- Contract Term – The bidder must agree to a one-year contract term with renewals for Years 2, 3 and 4.
- Employee Group Waiver Program (EGWP) – The bidder must have or have a subcontractor that has a 2026 contract in place with CMS and be approved to provide Employee Group Waiver Plan (EGWP) services similar in scope and size that is currently in place for MCHCP today. The bidder must be able to administer a commercial wrap for the EGWP program.

Intent to Bid

Once the RFP is released, bidders who are interested in submitting a proposal should complete the Intent to Bid (available as a response document within the Optavise system). The Intent to Bid is due at 5 p.m. CT, Tuesday, February 3, 2026.

Use of Optavise

During this RFP process you will find Optavise's internet-based application offers an opportunity to streamline information exchange. Optavise will contact you within the next two to three days to establish a contact person from your organization and to set up a training session, if necessary. To assist you in preparing for the online proposal process, we have outlined below some important information about this event.

General Instructions

Your proposal will be submitted over the internet, through an anonymous online bidding process. Optavise will assign a unique username, which will allow you to view the information pertinent to the bidding process, submit response documents, communicate directly with MCHCP through the application's messaging component, and respond to our online questionnaires. In addition, Optavise will provide a user guide with instructions for setting up your account.

You may wish to have other people in your organization access this online event to assist in the completion of the RFP. Each member of your response team must secure a unique username and password from Optavise by way of a provider contact spreadsheet, emailed directly to you by Optavise. There is no cost to use the Optavise system.

System Training

Optavise offers all participants of an Optavise-hosted event access to their downloadable *User Guides* and *Pre-Recorded Training Sessions*. These guides are located on the homepage of the *vendor-user* view and provide an overview of the application's functionality. We recommend that you and your response team take advantage of this opportunity to realize the full benefit of the application. In addition to this self-help option, Optavise's experienced support personnel will offer an application overview via a webcast session.

Optavise Support is also available Monday through Friday from 8:30 a.m. to 5:00 p.m. ET to help with any technical or navigation issues that may arise. The toll-free number for Optavise is 800-979-9351. Support can also be reached by email at systemsupport@optavise.com.

Key Event Information

Online RFP Released	Tuesday, January 27, 2026 8 a.m. CT (9 a.m. ET)
Intent to Bid Document Due	Tuesday, February 3, 2026 5 p.m. CT (6 p.m. ET)
Question Submission Deadline	Tuesday, February 3, 2026 5 p.m. CT (6 p.m. ET)
MCHCP Responses to Submitted Questions	Friday, February 13, 2026 5 p.m. CT (6 p.m. ET)
All Questionnaires and Pricing Due	Monday, March 2, 2026 5 p.m. CT (6 p.m. ET)
Finalist Presentations/Site Visits	April, 2026
Final Vendor Selection/Contract Award	Late May, 2026
Program Effective Date	January 1, 2027

If this notice should have been sent to a different individual within your organization, please contact Tammy Flaughner by phone at 573-526-4922 or by email at tammy.flaugher@mchcp.org.

We look forward to working with you throughout this process.